

Press release

Robert Striberny joins Bank Gutmann

(Vienna, 25 February 2013) – Bank Gutmann (www.gutmann.at) has taken on board Robert Striberny (50), another experienced private banking specialist. Born and raised in Salzburg, he will be heading the new Gutmann branch in Salzburg scheduled to open in mid-March. At the supervisory board meeting on 19 March 2013, Robert Striberny will also be appointed Partner of the Bank. The Austrian market leader in private banking is hence continuing its successful business model, which is based on continuity and excellence in advisory services provided “by entrepreneurs to entrepreneurs”. 15 executive and non-executive partners currently hold stakes in the Bank. Bank Gutmann is majority-owned by the Kahane family.

Robert Striberny started his professional career at Bankhaus Spängler in Salzburg in 1982. Five years later he changed to Erste Bank, where he made a name for himself as a securities specialist and served as branch manager until the late 1990s. When the savings banks sector was restructured, Striberny moved to the headquarters of Salzburger Sparkasse where, from 1999, he successfully developed the group’s private banking business. At the end of July 2004 Striberny, a native of Salzburg, joined Vontobel Österreich, where he was promoted to a management board position in early 2005 and, for eight years, had responsibility for private banking at the Salzburg office and for portfolio management. When Bank Vontobel withdrew from Austria, Striberny sought new challenges and resigned from his board position at the end of August of last year. Starting 1 March 2013, the enthusiastic golfer will be in charge of Gutmann’s new branch in Salzburg due to open in mid-March, where he will also be serving as senior relationship client manager. He will be appointed Partner of the Bank at the supervisory board meeting on 19 March 2013.

”In my personal development and in working with clients, I have always valued continuity. Bank Gutmann likewise pursues a long-term strategy and is a reliable partner, so we have a lot in common. I am looking forward to working for my clients, which I will be able to serve even more effectively in my new position,” said Striberny.

Gutmann CEO Frank W. Lippitt believes that management stakeholderism generates long-term benefits for clients: reliability and continuity in services, and stability in the development of the bank’s business.”Enlarging the number of partners is a key driver of profitable growth. With Robert Striberny, another experienced private banking professional has joined us who will add significantly to our potential.”



The Gutmann approach to client relationship management is marked by prudent management of risk and measures designed to protect clients' assets. This approach has proved to be the right one for the Bank and its clients even during the challenging years since 2008. From 2008 to 2012, the volume of assets managed by Gutmann has almost doubled.

Founded in 1922, Privatbank Gutmann is a wealth management specialist and market leader in Austria. The Bank currently manages more than EUR 15.4 billion in assets (as of 31 December 2012). Gutmann clients include domestic and foreign entrepreneurs, foundations and trusts, high-net-worth individuals and families, and institutional investors. The long-established Viennese bank has won multiple awards as leading private bank in Austria, in German-speaking countries, and in CEE countries.

Photo for downloading: <http://www.gutmann.at/uploads/pics/Striberny.jpg>

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